



## Light Commercial Vehicle Sales By Brand

Brand	Sales						
	Aug 08	Aug 07	08/07	YTD 08	YTD 07	YTD 08/07	YTD Mrkt Share'08
Wuling	37,433	33,500	12%	412,169	344,436	20%	25.6%
Chana	17,728	20,837	-15%	274,267	237,077	16%	17.1%
Dongfeng	17,159	15,269	12%	184,390	127,015	45%	11.5%
Hafei	8,967	10,459	-14%	106,854	116,078	-8%	6.6%
Jinbei	12,786	10,169	26%	85,429	83,611	2%	5.3%
FAW	7,014	8,670	-19%	74,410	81,402	-9%	4.6%
China Other	7,670	7,222	6%	61,205	46,857	31%	3.8%
JMC	5,105	5,586	-9%	47,179	41,794	13%	2.9%
Kaima	4,667	4,547	3%	45,585	40,550	12%	2.8%
Great Wall	4,221	4,951	-15%	40,854	34,859	17%	2.5%
Yuejin	2,218	1,749	27%	30,361	32,526	-7%	1.9%
Zhongxing	2,183	3,972	-45%	28,091	36,352	-23%	1.7%
Zibo	3,005	1,995	51%	27,437	19,797	39%	1.7%
Lifan	2,384	100	2284%	25,238	1,261	1901%	1.6%
Heibao	3,127	2,746	14%	25,169	20,911	20%	1.6%
Isuzu	2,394	2,386	0%	23,612	19,656	20%	1.5%
Changhe	1,648	569	190%	21,731	31,682	-31%	1.4%
Nanjun	2,681	1,207	122%	21,184	20,820	2%	1.3%
Ford	1,956	2,039	-4%	18,914	16,336	16%	1.2%
Iveco	1,886	1,569	20%	18,285	12,973	41%	1.1%
JAC	838	1,517	-45%	10,841	11,644	-7%	0.7%
Polarsun	918	1,658	-45%	8,566	12,069	-29%	0.5%
Nissan	211	1,755	-88%	8,550	17,475	-51%	0.5%
Soueast	402	1,329	-70%	5,258	8,987	-41%	0.3%
Ssangyong	200	128	56%	1,951	2,080	-6%	0.1%
Yaxing	5	6	-17%	367	81	353%	0.0%
TAIC	1	28	-96%	213	102	109%	0.0%
Soyat	7	0	0%	36	324	-89%	0.0%
Zhenjiang	0	0	0%	0	10	-100%	0.0%
<b>Total</b>	<b>148,814</b>	<b>145,963</b>	<b>2%</b>	<b>1,808,146</b>	<b>1,418,765</b>	<b>13%</b>	<b>100.0%</b>