

China Heavy Truck, Medium Truck & Light Truck Sales (July 2008)



Manufacturers	Sales						
Heavy Truck	July-08	July-07	July 08/07	Ytd-July 2008	Ytd-July 2007	Ytd-July 08/07	Ytd-Mkt Share'08
DFM	4,292	6,853	-37%	83,531	51,533	62%	20.5%
FAW	3,767	7,238	-48%	90,440	62,694	44%	22.2%
China Heavy Motor Vehicle	5,970	8,989	-34%	75,564	61,681	23%	18.5%
Shaanxi Automobile	5,144	4,705	9%	48,530	35,336	37%	11.9%
Beiqi Foton Motor Co., Ltd.	4,179	4,397	-5%	41,232	34,875	18%	10.1%
Chongqing Hongyan Auto Group	422	2,110	-80%	17,926	16,283	10%	4.4%
Baotou Beifang-Benz Heavy Truck Co., Ltd.	2,385	1,498	59%	17,438	10,008	74%	4.3%
Others	2,735	6,673	-59%	33,110	25,875	28%	8.1%
Total	28,894	42,463	-32%	407,771	298,285	37%	100%

Medium Truck	July-08	July-07	July 08/07	Ytd-July 2008	Ytd-July 2007	Ytd-July 08/07	Ytd-Mkt Share'08
DFM	3,989	6147	-35%	44,360	43098	3%	31.4%
FAW	4,142	3,890	6%	37,639	38,119	-1%	26.6%
Others	6,408	9,333	-31%	59,297	61,296	-3%	42.0%
Total	14,539	19,370	-25%	141,296	142,513	-1%	100%

Light Truck	July-08	July-07	July 08/07	Ytd-July 2008	Ytd-July 2007	Ytd-July 08/07	Ytd-Mkt Share'08
Beiqi Foton Motor Co., Ltd.	24,177	22,177	9%	224,641	191,792	17%	29.0%
DFM	8,344	7,942	5%	93,463	74,250	26%	12.1%
Anhui Jianghual Auto Group	6,911	8,416	-18%	75,448	63,140	19%	9.8%
Yuejin Auto Group	2,922	6,539	-55%	28,143	30,777	-9%	3.6%
Jiangling, JX1070/1072	6,380	5,111	25%	42,074	36,208	16%	5.4%
Shandong Huayuan Kalima Auto Co. Ltd.	4,326	4,437	-3%	40,918	36,003	14%	5.3%
Great Wall Motors	5,234	4,892	7%	36,633	29,908	22%	4.7%
Qingling, NKR77ELW	2,006	1,785	12%	21,218	17,270	23%	2.7%
FAW	4,863	4,532	7%	42,747	42,569	0%	5.5%
Zibo Automobile Works	2,902	1,586	83%	24,432	17,802	37%	3.2%
Others	15,391	10,039	53%	143,923	112,235	28%	18.6%
Total	83,456	77,456	8%	773,640	651,954	19%	100%