

# China Heavy Truck, Medium Truck & Light Truck Sales (June 2008)



Manufacturers	Sales						
Heavy Truck	Jun-08	Jun-07	Jun 08/07	Ytd-Jun 2008	Ytd-Jun 2007	Ytd-Jun 08/07	Ytd-Mkt Share'08
DFM	14,285	9,106	57%	79,239	44,680	77%	20.9%
FAW	12,798	8,574	49%	86,673	55,456	56%	22.8%
China Heavy Motor Vehicle	9,210	9,803	-6%	69,594	52,692	32%	18.3%
Shaanxi Automobile	6,069	4,448	36%	43,386	30,631	42%	11.4%
Beiqi Foton Motor Co., Ltd.	4,374	5,515	-21%	37,053	30,478	22%	9.8%
Chongqing Hongyan Auto Group	4,436	3,073	44%	17,504	14,173	24%	4.6%
Baotou Biefang-Benz Heavy Truck Co., Ltd.	2,406	1,619	49%	16,129	8,510	90%	4.2%
Others	5,474	4,326	27%	30,375	19,202	58%	8.0%
<b>Total</b>	<b>59,052</b>	<b>46,464</b>	<b>27%</b>	<b>379,953</b>	<b>255,822</b>	<b>49%</b>	<b>100%</b>

Medium Truck	Jun-08	Jun-07	Jun 08/07	Ytd-Jun 2008	Ytd-Jun 2007	Ytd-Jun 08/07	Ytd-Mkt Share'08
DFM	7,399	7449	-1%	40,371	36951	9%	30.6%
FAW	7,189	5,474	31%	33,497	34,229	-2%	25.4%
Others	8,950	8,428	6%	57,889	51,963	11%	43.9%
<b>Total</b>	<b>23,538</b>	<b>21,351</b>	<b>10%</b>	<b>131,757</b>	<b>123,143</b>	<b>7%</b>	<b>100%</b>

Light Truck	Jun-08	Jun-07	Jun 08/07	Ytd-Jun 2008	Ytd-Jun 2007	Ytd-Jun 08/07	Ytd-Mkt Share'08
Beiqi Foton Motor Co., Ltd.	26,307	24,870	6%	200,464	169,615	18%	29.3%
DFM	14,025	9,775	43%	85,119	66,308	28%	12.4%
Anhui Jianghuai Auto Group	10,994	7,925	39%	68,537	54,724	25%	10.0%
Yuejin Auto Group	3,702	3,322	11%	25,221	24,238	4%	3.7%
Jiangling, JX1070/1072	6,420	5,832	10%	35,694	31,097	15%	5.2%
Shandong Huayuan Kaima Auto Co. Ltd.	3,811	3,935	-3%	36,592	31,566	16%	5.3%
Great Wall Motors	5,110	4,888	5%	31,399	25,016	26%	4.6%
Qingling, NKR77ELW	4,230	3,758	13%	19,212	15,485	24%	2.8%
FAW	5,285	6,164	-14%	37,884	38,037	-0%	5.5%
Zibo Automobile Works	2,978	2,014	48%	21,530	16,216	33%	3.1%
Others	19,728	15,817	25%	123,533	95,196	30%	18.0%
<b>Total</b>	<b>102,590</b>	<b>88,300</b>	<b>16%</b>	<b>685,185</b>	<b>567,498</b>	<b>21%</b>	<b>100%</b>