

China Heavy Truck, Medium Truck & Light Truck Sales (Murch 2008)



Manufacturers	Sales						
Heavy Truck	Mar/08	Mar/07	Mar 08/07	Ytd-Mar 2008	Ytd-Mar 2007	Ytd-Mar 08/07	Ytd-Mkt Share '08
DFM	17,856	9,232	93%	32,325	17,084	89%	20.4%
FAW	21,693	12,081	80%	36,906	23,962	54%	23.3%
China Heavy Motor Vehicle	13,961	10,830	29%	28,384	23,060	23%	17.9%
Shaanxi Automobile	9,423	7,022	34%	18,420	14,127	30%	11.6%
Beiqi Foton Motor Co., Ltd.	8,888	6,552	36%	16,283	11,583	41%	10.3%
Chongqing Hongyan Auto Group	4,053	2,767	46%	6,378	5,011	27%	4.0%
Baotou Belfang-Benz Heavy Truck Co., Ltd.	3,487	1,673	108%	6,573	3,519	87%	4.1%
Others	6,403	3,372	90%	13,164	7,028	87%	8.3%
Total	85,76	53,529	60%	158,433	105,37	50%	100%

Medium Truck	Mar/08	Mar/07	Mar 08/07	Ytd-Mar 2008	Ytd-Mar 2007	Ytd-Mar 08/07	Ytd-Mkt Share '08
DFM	9,025	7410	22%	16,492	15608	6%	29.4%
FAW	6,986	7,302	-4%	13,035	14,394	-9%	23.2%
Others	14,569	11,858	23%	26,640	22,915	16%	47.4%
Total	30,58	26,570	15%	56,167	52,917	6%	100%

Light Truck	Mar/08	Mar/07	Mar 08/07	Ytd-Mar 2008	Ytd-Mar 2007	Ytd-Mar 08/07	Ytd-Mkt Share '08
Beiqi Foton Motor Co., Ltd.	53,482	46,199	16%	100,821	79,362	27%	30.6%
DFM	20,123	16,680	21%	39,843	33,485	19%	12.1%
Anhui Jianghuai Auto Group	14,156	10,956	29%	29,809	27,304	9%	9.0%
Yuejin Auto Group	6,214	5,812	7%	12,412	10,971	9%	3.6%
Jiangling, JX1070/1072	7,678	6,995	10%	15,946	13,073	22%	4.8%
Shandong Huayuan Kaima Auto Co. Ltd.	8,154	6,901	18%	19,711	16,129	22%	6.0%
Great Wall Motors	5,108	3,150	62%	14,678	8,993	63%	4.5%
Qingling, NKR77ELW	4,389	3,813	15%	8,826	7,101	24%	2.7%
FAW	11,893	8,734	36%	20,570	17,158	20%	6.2%
Zibo Automobile Works	6,561	3,445	90%	11,079	8,188	35%	3.4%
Others	26,167	26,943	-3%	56,207	45,411	24%	17.1%
Total	163,9	139,62	17%	329,502	267,17	23%	100%